

## **What one of our largest Agents says about *DMS*.**

“We know with *DMS* that if there is a claim, so long as our Client has told the truth and not lied, the claim will be paid.”

“We tell our Clients the reason they are buying this insurance is so that their Mortgage is paid if they are out of work. They don't want insurance, they want the claim paid ! Tell the truth on the application form, and if they need to claim, tell the truth on the claim form.

*DMS* will do the rest !”

***DMS sell a Claims Service, not a Policy.***

***Your Clients are not excited at the thought of paying premiums.***

***They simply want their Claims paid !***